



INVESTMENT BANKING





About Us

HISTORY

We take pride in our 116 years old history of independent advice and efficient, seamless execution. ULJK Group is now in its 5th family generation of serving the financial services community



VALUES

Trust. Honesty. Integrity. We believe values matter, and we live by ours every day

TEAM

Our team includes experienced investment bankers focused on growth equity, mergers and acquisitions, debt syndication and structured finance solutions



CLIENT SUPPORT

At ULJK, we support our clients in their strategic objectives with robust advisory capabilities in corporate finance and investment banking



Our Services



INVESTMENT BANKING



INSTITUTIONAL RESEARCH



STRESSED ASSET RESOLUTION



**REAL ESTATE FUNDING AND
ADVISORY SERVICES**



Our Investment Banking Portfolio

Deep domain expertise, an attitude of collaboration to craft win-win situations, a global outlook and outcome driven approach are the hallmark of our services

Equity Financing

ULJK has a long history in equity financing of helping clients access growth capital necessary to meet their financial goals and objectives

We provide our clients access to a wide network of Private Equity, Venture Capital Funds and Family Offices



Private Equity

Private equity funds provides financing to private companies with high growth prospects. It allows these companies access to liquidity to fund new technology, make acquisitions, expand working capital, and to bolster and solidify its balance sheet



Venture Capital

Venture capital funds provides financing options to small & mid sized companies that are believed to have long-term growth potential



PIPE

Private investment in public equity (PIPE) is the buying of shares of publicly traded stock at a price below the current market value per share

Debt Syndication

Structuring and critical evaluation of the short, medium or long term financial requirement

Our relationships with Commercial banks, NBFCs and Alternate asset managers - guide our clients to success in securing debt for their company



Loan against Property (LAP)



Loan against Securities (LAS)



Non Convertible Debentures (NCD)



Restructured Debt

Mergers & Acquisitions

Advisory services to companies that are interested in divesting their stake or are looking to acquire stake in other companies

Strategic Acquisition

A transaction in which a strategic buyer acquires another company in the same business to capture synergies so that the whole becomes greater than the sum of the parts

Divestitures

A divestiture is the partial or full disposal of a business unit through sale, exchange, closure, or bankruptcy

Restructuring

Restructuring is an action taken by a company to significantly modify the financial and operational aspects of the company, usually when the business is facing financial pressures

De-mergers

A de-merger is a corporate restructuring in which a business is broken into components, either to operate on their own, to be sold or to be liquidated

Slump sales

Slump sale means transfer of a whole or a part of undertaking of a business as a going concern as a result of the sale for a lump-sum consideration without individual values being assigned to assets and liabilities

Structured Finance Solutions



Engages in originating, structuring, and financing operations

involving large-scale investments, often backed by collateral security as well as complex and structured loans

Acquisition Funding

Leveraged Buy Outs (LBO)

Mezzanine Funding

Promoter Funding

Industry Research Coverage

ULJK has an all-round industry focus and has successfully completed multiple engagements with industry stalwarts



Investor Connects

At ULJK, we have established strong networks with Private Equity and Venture Capital investors, both Domestic and International



Investor Connects

We also connect with
DFI's, Credit Funds and
Banks/ Financials
Institutions
- to deliver best solutions
to our clients



Ongoing Transactions



Project Cloud

Fund raise for a leading Cloud Communication Platform provider

Transaction Advisory



Project Outsource

An Indian information technology and outsourcing company looking to raise INR 200Cr

Transaction Advisory



Project Stone

Debt Financing for a Real Estate project of one of the leading developers in East India

Transaction Advisory



Project Silk

A South Indian Apparel manufacturer with a turnover of INR 600Cr, looking at a significant minority stake sale

Sell side Advisory



Project Igloo

Fund raise for a cold chain logistics service provider

Transaction Advisory



Project Mile

Capital raise for an INR 150Cr Delhi based logistics company

Transaction Advisory



Project Pixel

Promoters of a listed electronic manufacturer, looking at an exit

Sell side Advisory



Project Cabbie

Sale of an Employee transportation services company

Sell side Advisory



Thank You

ULJK Financial Services Pvt Ltd
Corporate HQ and Registered Office
1119/1120, 11th Floor, Stock Exchange Towers
Dalal Street, Fort, Mumbai – 400001
Tel: +91 22 6651 0110 / 6651 0111
Website: www.uljk.in

